Grimes County Fair Association
Request for Proposal (RFP)
Bar & Alcohol Services for 2027 Grimes County Fair
Issue Date: November 11, 2026
Proposal Due Date: December 1, 2026

1. Introduction

The Grimes County Fair Association (GCFA) is seeking proposals from qualified vendors to provide bar and alcohol services during the 2027 Grimes County Fair. Services will include the setup, management, and operation of a cash bar during designated fair events.

The selected vendor will be responsible for providing professional bartending, barback, and server staff, ensuring responsible alcohol service, and maintaining compliance with all applicable Texas Alcoholic Beverage Commission (TABC) laws and Grimes County Fair Association policies.

The goal is to offer a safe, efficient, and enjoyable bar experience for fair attendees and buyers at the Premium and Freezer Sale Auctions while maintaining the Fair's family-friendly and community-oriented atmosphere.

2. Scope of Work

The selected vendor will provide all staffing, materials, and equipment necessary to manage full bar operations during designated Fair events.

Bar Staffing Requirements

- Bartenders:
    - Two (2) bartenders from 4:00 PM – 10:00 PM
    - 12 hours total service (includes 1 hour of setup)
    - Must be certified in TABC and experienced in high-volume service.
- Barback:
    - One (1) barback from 4:00 PM – 10:00 PM
    - 6 hours total service (includes 1 hour of setup)◦ Responsible for icing down beverages, restocking, loading/unloading supplies, and assisting bartenders with maintaining service flow.
- Servers:
    - Three (3) servers from 4:00 PM – 10:00 PM
    - 18 hours total service (includes 1 hour of setup)
    - Responsible for waiting on banded buyers during premium and freezer sale events, assisting with cash bar orders, and maintaining clean serving areas.

Bar Package & Offerings

Cash Bar Package – 201–350 Guests
Vendor will provide and operate a cash bar including:

- Domestic Beers (2 selections)

- Import Beer (1 selection)
- Liquors (4 selections): Crown Royal, Tito's Vodka, Captain Morgan Rum, and Jose Cuervo Silver
- Wines (2 selections): One red and one white
- Signature Margarita on the Rocks
- Soft Drinks: Coca-Cola products
- Bottled Water: Dasani

Vendor must include pricing for the following categories in their proposal:
- Mixed Drinks & Margaritas
- Beer & Wine
- Cokes & Bottled Water

Service Expectations
- Vendor will handle setup, teardown, and cleanup of all bar-related areas.
- All equipment, supplies, and staffing are the responsibility of the vendor unless otherwise noted.
- Vendor must maintain a clean and professional bar area throughout service hours.
- Vendor shall comply with all GCFA safety, alcohol, and conduct policies.
- GCFA will run a tab for banded buyers; vendor must staff servers to wait on buyers during designated premium and freezer sale times.
- Premium Sale - Thursday, June 10, 2027 beginning at 5:30PM.
- Freezer Sale - Friday, June 11, 2027 beginning at 6:30PM.

Donations or Discounts
Vendor should specify in the proposal:
- Any discounts, donations, or contributions back to the Grimes County Fair Association related to bar sales or profits.
- Any in-kind contributions (e.g., sponsorships, beverage donations, signage, etc.).

3. Proposal Requirements
Interested vendors must submit a proposal including the following information:
- Company overview and relevant experience providing event bar services
- Detailed staffing plan (bartenders, barbacks, servers)
- Description of bar setup, equipment, and service process
- Pricing for all drink categories
- Plan for handling GCFA buyer tabs
- Description of alcohol safety and compliance procedures (TABC protocols)
- Insurance documentation (liquor liability and general liability)
- References from similar large-scale events

4. Evaluation Criteria
Proposals will be evaluated based on:
- Relevant experience and qualifications
- Quality and professionalism of proposed services
- Pricing and overall value

- TABC compliance and safety standards
- References and past performance
- Willingness to contribute to or support the Grimes County Fair

5. Submission Instructions
Please submit all proposals by **December 1, 2026** to:
Grimes County Fair Association
Attn: Kari Lynn Eisenman – Bar & Alcohol Services RFP
Email: grimescfa@gmail.com
P.O. Box 630
Anderson, Texas 77830
(936) 825-5311

Electronic submissions are preferred. Late submissions may not be considered.

6. Questions & Clarifications
All questions regarding this RFP must be submitted in writing by **November 20, 2026** to the **Grimes County Fair Board via email at** grimescfa@gmail.com.

Responses to all submitted questions will be shared with all known prospective bidders.

7. Additional Information
The Grimes County Fair Association reserves the right to reject any or all proposals, to waive informalities, and to accept the proposal deemed to be in the best interest of the event. Selection does not guarantee a contract; final agreement is contingent upon mutual consent and signing of a service agreement.